

CONTINUING SERVICE KEEPS QUALITY MANAGEMENT SYSTEM
"AUDIT READY"

ABOUT AUTOMATION TOOL COMPANY. ATC Automation (formerly known as Automation Tool Company) is located in Cookeville, Tennessee. The company is an industry leader in the design and manufacture of assembly and test equipment for a variety of sectors, including life sciences, energy, transportation, and consumer products. With 75 employees, ATC Automation provides customers with a wide range of innovative assembly and test solutions to meet unique product requirements and satisfy economic assembly factors in today's competitive marketplace.

THE CHALLENGE. ATC Automation is ISO 9001 certified, and the company is well aware that this certification holds important market differentiation value for the business. ISO is crucial for helping ATC Automation maintain its current customers while generating new sales. As a small company, ATC Automation values the expertise of outside resources to help keep their ISO quality management system (QMS) current.

MEP CENTER'S ROLE. The Tennessee Manufacturing Extension Partnership (TMEP), a NIST MEP affiliate, provides assistance to ATC Automation through its University of Tennessee - Center for Industrial Services affiliate. TMEP delivers employee training and audit services on a continuing basis to keep ATC Automation's QMS up to date and ready for the next ISO audit. Relying on ISO certification helped ATC Automation secure sales and retain jobs.

"ATC Automation recognizes that in order to compete in a global market, our Quality Management System must be world class. With our unique organizational structure, ATC Automation relies heavily on the experienced team from UT-CIS to help us monitor our system's performance and identify continual system improvements that keep ATC Automation near or at the top of its industry."

-Craig Homar, QMR

RESULTS



\$6.5M increased sales



Created **4** new jobs



New investments of **\$21,800**



\$6,000 in cost savings

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